



VIRGINIA LEADERSHIP RETREAT

Community Associations Institute

July 29-31, 2011

The Homestead in Hot Springs, VA

Discover The Homestead...A Timeless Treasure Among Historic Virginia Luxury Resorts

Discover the timeless appeal of America's premier mountain resort at The Homestead. Founded 10 years before the American Revolution, this historic luxury resort continues to draw travelers to its legendary healing springs, wealth of recreation and traditional Southern hospitality. A cherished destination for generations of travelers, one Virginia luxury resort invites its guests to rediscover life's many grand and timeless pleasures in a setting steeped in history and Southern hospitality.

Welcome to The Homestead, one of the world's finest golf and spa destinations. Here, you can enjoy many of your favorite activities at the highest level and try your hand at a few new ones. The challenge isn't finding something to do, but finding time to do it all. Experience three championship golf courses, one of the world's premier spas, a world-class shooting club, fly fishing with Orvis-endorsed instructors, 100 miles of trails to explore, and an award-winning KidsClub. And that's just the beginning. No matter how much or little you wish to do, our historic luxury resort in Virginia offers endless vacation adventures for the entire family.

Build Your Business

Only CAI Business Partners are invited to register and exhibit. Business Partners will enjoy spending time with the Association Manager attendees during the retreat. Association Managers will be satisfied knowing the Business Partners who attend are dedicated to the Community Association Industry.

Network with Colleagues

You'll be in Hot Springs with community managers, management company executives, special guest speakers, and the industry's leading product and service providers in Virginia.

Learn from Experts and Accelerate your Career

Earn eight hours of continuing education towards CAI manager designations. This includes redesignation credits for CMCA, AMS, PCAM, LSM designations.



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Friday, July 29, 2011

10:00 a.m. - 4:00 p.m.

CHOICE OF RECREATION/ACTIVITIES

Golf Tournament at The Homestead's Old Golf Course

Includes Greens Fees and Cart. Meals, Snacks and Drinks are available for purchase at the Golf Course.

The Homestead's Old Course was completed in 1892, and enjoys the distinction of having the nation's oldest first tee in continuous use. And as the game has evolved over time, so has The Old Course -- with updates by William S. Flynn and Rees Jones. Abundant fairway contouring gives most shots a side hill, uphill, or downhill lie to smallish greens, making approach shots interesting.

Donald Ross-designed, 6,211-yard, par-72 course

Built in 1892 as a six-hole course, expanded to 18 holes by 1913

Legendary No. 1 tee, the nation's oldest tee still in continuous use

Recipient of approximately \$1 million in improvements, overseen by Rees Jones, in 1994

For more information about the golf course, please visit www.thehomestead.com or call 540-839-1766.

3:00 p.m. - 5:00 p.m.

REGISTRATION

6:00 p.m. - 8:00 p.m.

WELCOME RECEPTION



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Saturday, July 30, 2011

7:00 a.m. – 8:30 a.m.
BREAKFAST

8:00 a.m. – 10:00 a.m.
REGISTRATION

8:30 a.m. – 9:45 a.m.
CHOICE OF THREE EDUCATIONAL SESSIONS

- Aging Community Infrastructures
- Aging-In-Place: The Boomer Community
- Social Media Marketing for CA Managers

10:00 a.m. – 11:15 a.m.
GENERAL SESSION

11:15 a.m. – 12:30 p.m.
CHOICE OF THREE EDUCATIONAL SESSIONS

- Fresh Regs for Fresh Water
- Nuisances, Noxiousness and Offensiveness
- Confidentiality: Protecting the Attorney/Client Privilege

12:30 p.m. - 1:30 p.m.
Lunch

1:30 p.m. – 2:45 p.m.
CHOICE OF THREE EDUCATIONAL SESSIONS

- E-voting, E-signatures, E-etc.; Technology and the CA
- RFP's from Start to Finish
- Rules: Purpose, Philosophy and Reasonableness

3:00 p.m. - 4:00 p.m.
LEGAL and LEGISLATIVE UPDATE

6:30 p.m. - 9:00 p.m.
DINNER

Sunday, July 31, 2011

7:30 a.m. – 9:00 a.m.
BREAKFAST

9:00 a.m. - 10:00 a.m.
CHOICE OF TWO EDUCATIONAL SESSIONS

- Transition I: Developer to Owner
- Ethical Challenges in Managing Community Associations

10:00 a.m. - 11:00 a.m.
CHOICE OF TWO EDUCATIONAL SESSIONS

- Transition II: Manager to New Management
- Unauthorized Practice of Law





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THE DETAILS

Travel, Payment, Private Parties, Suitcasing

Education

The Virginia Leadership Retreat welcomes all managers. The Virginia Leadership Retreat Education is designed for managers who have two or more years experience as an association manager. These classes are advanced and assume the manager has attended some basic courses.

Hotel Information

Room rates of \$175 per night for guest rooms, (plus applicable resort fees and taxes) have been established for Virginia Leadership Retreat participants. For Reservations, contact the hotel at 1-866-354-4653 and use the group code "VCAI". You are strongly encouraged to stay at The Homestead, which helps us meet our contractual requirements and minimize meeting costs. To ensure a room reservation, call early. While the Virginia Leadership Retreat's room block expires on June 15, 2011, it may sell out prior to that date.

Traveling by Car

When traveling to Hot Springs, visit www.mapquest.com for driving directions. The hotel address is 1766 Homestead Drive, Hot Springs, VA 24445.

What to Wear

The Virginia Leadership Retreat is a professional event, so business casual wear is strongly encouraged.

Payment Policy

No registration will be processed without full payment. The Virginia Leadership Retreat accepts checks in U.S. dollars made payable to Virginia Leadership Retreat or CAI.

Cancellation Policy

Registration Fees are non-refundable. All tickets purchased onsite are non-refundable.

Private Party Policy

Hospitality suites and hosted events must be approved by the Virginia Leadership Retreat and CAI. Only hosted events approved or sponsored by the Virginia Leadership Retreat and CAI are permitted during official conference activities.

Suitcasing Policy

The Virginia Leadership Retreat and CAI have a no-tolerance policy regarding "suitcasing," which describes the practice of non-registered companies or individuals soliciting sales and/or representing their services of soliciting conference participants for conflicting social activities. Violators of this policy will be ejected from the show and charged the business partner registration rate (\$695), which must be paid prior to registering as an attendee, exhibitor or sponsor at any future Virginia Leadership Retreat, CAI conference or event.

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VIRGINIA LEADERSHIP RETREAT
 c/o SEVA-CAI
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 Virginia Beach VA 23455
 757-558-8128 • 757-558-8129 Fax
 sevacai@picusnet.com

To help us better serve you, please complete ALL sections of this form. Please type or print clearly.

NAME 1ST REGISTRANT _____ DESIGNATION(S) _____

NAME 2ND REGISTRANT _____ DESIGNATION(S) _____

NAME 3RD REGISTRANT _____ DESIGNATION(S) _____

FIRM/ASSOCIATION _____

ADDRESS _____

CITY/STATE/ZIP+4 _____

TELEPHONE _____ FAX _____

E-MAIL ADDRESS _____

Please check here if you have special needs in order to participate fully. Please attach a written description.

1 Full Leadership Retreat Registration for Managers:

This registration is for managers only. Includes all education sessions, Friday Welcome Reception, Sat. Breakfast, Lunch & Dinner, & Sun. Breakfast.

	By June 15	After June 15	
1st Registrant	\$225	\$275	\$ _____
2nd & Additional Registrants	___ x \$195	___ x \$275	\$ _____

From same firm/association. Discount applies *only* when registrations are submitted together (CAI members only). *Non CAI managers members add \$100 per registrant.*

CAI Member # _____ **SUBTOTAL SECTION 1** \$ _____

2 Full Leadership Retreat Registration for CAI Business Partners Members Only:

Limited to first 40 Companies. Includes education sessions as space allows, Friday Welcome Reception, Saturday Breakfast, Lunch & Dinner, and Sunday Breakfast.

	By June 15	After June 15	
CAI Member	\$650	\$695	\$ _____

Registration Price is for Two Company Representatives.

3rd & Additional Registrants \$275 \$295 \$ _____

From same firm. Discount applies *only* when registrations are submitted together (CAI Business Partner Members only).

SUBTOTAL SECTION 2 \$ _____

3 Limited Special Event Tickets:

Arriving on Thursday, July 28th? Enjoy The Homestead's Unlimited Activities Package on us! Activities begin at 2pm on Thursday, July 28th and end at 12noon on Friday, July 29th.

Activities include: golf, fly-fishing, canoeing, paintball, skeet, sporting clays, mountain biking, gorge hike, group horseback rides, bowling, Jefferson pools, 50% off Kids Club, tennis, hayrides, scenic drive tour, VIBZ Family Game Center, history tour, 20% off select spa services, and rifle range.

Recreational activities are based on availability, must be booked in advance and some activities may have additional charges. Some restrictions apply. Surcharge applies for some golf courses. \$10 per box fee applies for ammunition.

Complimentary Unlimited Activities Pass
Check here if arriving on July 28th and you want your free pass!

	By June 15	After June 15	
Golf Tournament	___ x \$100	___ x \$150	\$ _____

Includes Boxed Lunch, Greens Fees and Cart. Meals, Snacks and Drinks are available for purchase at Golf Course. Golf Tournament is on Friday, July 29th from 10am to 4pm and is available on a first come, first paid basis. For more information about The Homestead's Old Course, please visit www.thehomestead.com

or call 1-540-839-1766.

SUBTOTAL SECTION 3 \$ _____

4 Additional Event Tickets for Adult Guests:

Events listed below are included in your full conference registration. Please indicate here *ONLY* if you need additional tickets for guests. Adult guest tickets are reserved for spouses/friends. Adult guest tickets may not be purchased for managers or CAI Business Partner Members.

	By June 15	After June 15	
Friday Welcome Reception			
Saturday Breakfast & Dinner	___ x \$175	___ x \$200	\$ _____
Sunday Breakfast			

SUBTOTAL SECTION 4 \$ _____

5 Grand Total

SUBTOTAL SECTION 1	\$ _____
SUBTOTAL SECTION 2	\$ _____
SUBTOTAL SECTION 3	\$ _____
SUBTOTAL SECTION 4	\$ _____

GRAND TOTAL \$ _____

All registrations must include payment. Only checks will be accepted. Forms may be faxed in to secure limited spacing with payment to follow.

Room Block Information:

To make hotel reservations, please call The Homestead at 1-866-354-4653. Ask for the "VCAI" Rate of \$175 per night plus applicable resort fees and taxes. Attendees are responsible for reserving own room and all hotel room costs. Therefore, please do not include the pricing information on this form. Price block ends on June 15, 2011. Prices will increase thereafter.

